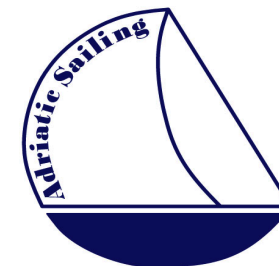


Adriatic Sailing Ltd PRICE LIST 2016/2nd issue



Base: MARINA KASTELO, Kastel Gomilica, Croatia

Central Booking Office: GSM (+385 91) 3777 206 & 3777 212

e-mail: charter@adriatic-sailing.hr

www.adriatic-sailing.hr

www.lagoon560-arcticqueen.com

Tourist Agency ID code: HR-AB-21-010078874

All charter prices in EUR per week / 13% VAT included

YACHT MODEL	Year of	No of	No of	Until 07.05.	07.05.-28.05.	28.05.-18.06.	18.06.-02.07.	02.07.-23.07.	23.07.-27.08.	Deposit EUR/charter
	Production	boats	berths	From 01.10.	17.09.-01.10.	27.08.-17.09.				
CATAMARANS										
LAGOON 560 (*)	2012	1	10+2	12,000	15,000	20,000	21,600	24,000	25,000	APA 20%; min 5,000
LAGOON 560-S2 (*)	New Oct. 2015	1	8+2	13,000	16,000	21,000	23,500	26,000	27,000	APA 20%; min 5,000
LAGOON 450F (*)	New 2016	1	8+2	4,400	5,300	6,400	8,800	9,900	10,500	2,000
LAGOON 440	2006	1	6+2	2,700	3,300	5,200	6,300	7,000	7,800	2,000
MONOHULLS										
5 cabin yachts										
BAVARIA 56 Cruiser (*)	2014	1	10+2	4,000	4,800	5,900	6,500	7,500	8,200	2,000
MORE 55 (*)	New 2016	2	10+2	4,300	5,300	6,100	6,800	7,700	8,500	2,000
BENETEAU Cyclades 50.5	2006/09	2	10+2	2,200	2,400	3,400	4,500	5,300	5,600	1,800
BENETEAU Oceanis 50 Family	2011/12	2	10+2	2,400	2,700	4,700	5,200	5,600	5,900	1,800
4 cabin yachts										
BENETEAU Oceanis 46	2009	1	8+2	1,800	2,200	3,100	4,000	4,200	4,500	1,500
BAVARIA 46 Cruiser	2005	1	8+2	1,700	2,100	3,000	3,500	3,900	4,200	1,500
BENETEAU Oceanis 45	2012	1	8+2	2,000	2,400	3,400	4,000	4,300	4,600	1,500
SALONA 45 Performance	2008	2	8+1	1,900	2,100	2,700	3,200	3,500	3,900	1,500
BAVARIA 44	2002	1	8+2	1,500	1,800	2,200	2,800	3,000	3,200	1,500
BENETEAU Oceanis 43	2011	1	8+2	1,900	2,100	2,600	3,300	3,700	4,200	1,500
3 cabin yachts										
BENETEAU Oceanis 45 (*)	2015	1	6+2	2,200	2,800	3,400	3,900	4,300	4,700	1,500
JEANNEAU Sun Odyssey 449 (*)	New 2016	1	6+2	2,300	2,900	3,400	3,900	4,300	4,700	1,500
JEANNEAU Sun Odyssey 439 (*)	2013	1	6+2	2,200	2,800	3,200	3,800	4,100	4,500	1,500
SALONA 37 Performance	2007	1	6+2	1,100	1,300	1,800	2,000	2,200	2,400	1,200
JEANNEAU Sun Odyssey 36i	2007	1	6+2	1,100	1,300	1,800	2,000	2,200	2,400	1,200
HANSE 345	2013	1	6+2	1,200	1,400	1,900	2,100	2,200	2,400	1,200
2 cabin yachts										
ELAN 333	2003	1	4+2	900	1,000	1,200	1,400	1,500	1,700	1,000
MOTOR BOATS										
CCN SeaBird 655 / 140 hp	2005	1	2	150 EUR/day - available for day charters						1,000

(*) Equipped with power generator and air condition system



General charter Conditions

Price discounts:	5% - early booking, until 31st January, 2016 or 6 months ahead of embarkation 5% - two weeks charter 10% - three weeks charter 5% - for bookings on nautical fairs / boat shows 5% - repeated clients <p style="text-align: right;">Maximal discount: 15%</p>	Embarkation: Disembarkation:	Starts from: 5 pm Until: 9 am
In price included:	Dinghy, Outboard motor, GPS, Chart plotter, Prepaid Croatian mobile phone, Welcome package, VAT, Weather forecast on daily base, etc.	Payment terms:	50% at reservation 50% four weeks before charter starts
Comfort package: MANDATORY: payable either together with charter balance payment or in base at check in, by credit card or in cash in Croatian currency HRK)	50 EUR / charter for motor boat 150 EUR / charter for 2 cabin yachts 170 EUR / charter for 3 cabin yachts (except owner's version) 210 EUR / charter for 4 cabin yachts & 3 cabins owners version yachts 270 EUR / charter for 5 cabin yachts and up to 48 ft cats. 600 EUR / charter for cats. above 48 ft in length	Includes final cleaning, bed sheets & towels, fuel for outboard motor, gas, snorkelling equipment, taxes and fees and 25% VAT, except Tourist Tax	
Security deposit:	Payable in Major Credit Cards or Cash at the day of boarding	Proof of competency:	Valid skipper and Radio-telephone operator licence required
10 days charter:	Available on request with price calculation: (Weekly charter price / divided by 7 / multiplied by 10) +10 % supplement		
Croatian Tourist Tax:	Amounting to 7 HRK /person/day (approx. 1 EUR /person/day), at one time, in advance to embarkation. Payable in HRK in cash Children younger than 12 years and disabled persons are not liable for payment of Croatian Tourist Tax		

24 hours / day: Technical Support line + Service power boat

Adriatic Sailing Ltd

Optional Services

Should be pre-booked min. one week in advance to embarkation



Skipper:	160 EUR / day + nourishing	Spinnaker / Gennaker / Blister:	130 EUR/week for yachts up to 40 feet
Cook:	160 EUR / day + nourishing		170 EUR/week for yachts 40 feet & bigger
Hostess:	125 EUR / day + nourishing		
Transfers:	One-way from/to: Kastela-Dubrovnik:		340 EUR/transfer / 8 persons max.
	One-way from/to Split airport/port: Marina Kastela:		30 EUR/transfer / 1 to 4 persons 55 EUR/transfer / 5 to 8 persons
	One-way from/to: Zadar airport/port-Kastela:		200 EUR/transfer / 8 persons max. Other transfers on request
One-way charters:	In-between base in Kastela & Dubrovnik		
	Kastela-Dubrovnik or vice versa	380 EUR for yachts smaller than 40 feet, 480 EUR for 40 feet and bigger yachts 580 EUR for up to 45 ft catamarans 800 EUR for catamarans bigger than 45 ft in length plus mooring fee(s) in Dubrovnik	
Yacht damage waiver: (non refundable)	Available on request	Car parking:	Mandatory at & provided by Marina & payable at the Marina reception
Permit for regatta entrance:	Proof of competence & Double deposit No extra charge	Permit for international waters:	This option is possible to be contracted only upon timely placed request when booking
Provisioning:	Supply of non perishable provisions:		
	This option is possible to be contracted upon timely placed request min. 7 days before embarkation	20% shall be added to the amount of supplied provisioning Provision supply price list is available on request	
Communication pack:	45 EUR/week for WI-FI connection (up to 15 GB of traffic)	Boat name reservation:	5% shall be added to contracted charter price
	25 EUR / week for 12 / 220V Inverter		
Railing net:	120 EUR / charter	Pets aboard:	50 EUR / pet / pet size subject to approval
Ice making machine	75 EUR/week		

All above stated prices for optional services include 25% VAT, payable by credit card or in cash in Croatian currency HRK

EQUIPMENT LIST:

GENERAL SPECIFICATION:

For detailed specification for each yacht refer to: www.adriatic-sailing.hr "Our Fleet"
 All yachts are equipped with Autopilot, GPS & Chart plotter, Tridata & Wind speed indicator, Electrical Windlass, VHF Station, Heating System, 220 V Shore supply & Battery charger, Radio & CD Player, Speakers in Saloon & Cockpit, Warm water supply in Heads & Galley, Dinghy & Outboard motor, Bimini tent
 Almost all yachts are equipped with Spray hood
 Bow thruster is installed on all yachts being bigger than 40 feet



Adriatic Sailing Ltd



Charter Conditions for Lagoon 560 yachts "Arctic Queen" & "Princess Seline"

Advance Provisioning Allowance (APA): Fund board amounting to 20% of charter price (5.000 EUR min) serving to cover the costs of requested supplies, port and mooring charges, diesel and fuel, communications, crew gratuities, extras and depend on guest particular request for services, itinerary, food, beverages etc. The Captain will keep an accurate record of spending and at the end of guest charter you will be refunded or asked to pay the difference if additional operating costs are incurred.

In price included: Skipper & Hostess
Preparation of breakfast and lunch or light dinner
Use of water sport equipment & amenities; rib with 40hp motor, sea scooters, water skis, water tube etc.
Bedding, towels & beach towels

In price not included: Fuel, mooring charges, food & beverages, entrance fees etc.

Cook: Available at extra charge of 160 EUR/day plus nourishing

Detailed information available at: www.lagoon560-arcticqueen.com & www.lagoon560-princess-seline.com

"NEW YEAR" Charter Conditions

Period: December 28th, 2016 till January 4th, 2017
Minimal number of yachts: 7 or more
Latest date for booking: October 31st, 2016.
Prices: Prices valid for stated period increased for 20%

Note: All Adriatic Sailing yachts are equipped either with heating system or air conditioning