



YACHT CHARTER

PRICE LIST 2016

WELCME TO THE PREMIERE SAILING
EXPEREINECE IN CROATIA

PRICELIST 2016 IN EUR / WEEK

DISCOUNTS

Early booking: -10% and -5% boat show discount

Marina Frapa

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1.	30.4.	21.5.	28.5.	11.6.	2.7.	30.7.	20.8.	3.9.	17.9.	24.9.	1.10.
							30.4.	21.5.	28.5.	11.6.	2.7.	30.7.	20.8.	3.9.	17.9.	24.9.	1.10.	31.12.
DUF0UR 500 Grand' Large	Grandioso	2014	5	10+2	2+1	2500	2600	3100	3700	3900	4900	5700	6200	5600	4900	4100	3600	2700
DUF0UR 485 Grand' Large	Great Pleasure	2012	3	6+2	3	2500	2400	2900	3600	3600	4150	4500	4850	4350	4050	3300	3000	2400
DUF0UR 455 Grand' Large	Vivo	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 455 Grand' Large	Moderato	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 455 Grand' Large	Adagio	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 455 Grand' Large	Calando	2010	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 450 Grand' Large	Delicato	2014	4	8+2	2+1	2000	1900	2300	2750	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUF0UR 450 Grand' Large	Energico	2014	4	8+2	2+1	2000	1900	2300	2750	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUF0UR 450 Grand' Large	Comodo	2014	4	8+2	2+1	2000	1900	2300	2750	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUF0UR 450 Grand' Large	Eroico	2014	4	8+2	2+1	2000	1900	2300	2750	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUF0UR 425 Grand' Large	Animato	2010	3	6+2	2	1500	1600	2000	2350	2350	2750	3200	3400	3100	2800	2500	2300	1600
DUF0UR 410 Grand' Large	Mistral	2014	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 410 Grand' Large	Mila	2014	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 410 Grand' Large	Lily	2015	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 410 Grand' Large	Geronimo	2015	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 405 Grand' Large	Bella	2010	3	6+2	2	1500	1400	1900	2100	2100	2550	3100	3200	2900	2650	2300	2150	1500
DUF0UR 385 Grand' Large	Nika	2008	3	6+2	2	1500	1300	1450	1700	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUF0UR 380 Grand' Large	Lika	2014	2	4+2	1	1500	1300	1800	2050	2050	2550	2800	2900	2650	2550	2100	1950	1400
DUF0UR 375 Grand' Large	Mara	2012	3	6+2	1	1500	1250	1650	1800	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUF0UR 375 Grand' Large	Iva	2012	3	6+2	1	1500	1250	1650	1800	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUF0UR 34 E Performance	Una	2010	2	4+2	1	1000	1100	1600	1750	1750	1850	1950	2050	1850	1750	1650	1550	1100
DUF0UR 335 Grand' Large	Pippi	2014	2	4+2	1	1000	1200	1500	1700	1700	2000	2200	2300	2100	2000	1700	1500	1200
DUF0UR 335 Grand' Large	Tara	2012	2	4+2	1	1000	1200	1500	1700	1700	2000	2200	2300	2100	2000	1700	1500	1200
DUF0UR 325 Grand' Large	Alma	2010	2	4+2	1	1000	1100	1300	1550	1550	1750	2000	2050	1850	1750	1500	1350	1100

Marina Kaštela

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1.	30.4.	21.5.	28.5.	11.6.	2.7.	30.7.	20.8.	3.9.	17.9.	24.9.	1.10.
							30.4.	21.5.	11.6.	11.6.	2.7.	30.7.	20.8.	3.9.	17.9.	24.9.	1.10.	31.12.
DUF0UR 500 Grand' Large	Andante	2015	5	10+2	2+1	2500	2600	3100	3700	3900	4900	5700	6200	5600	4900	4100	3600	2700
DUF0UR 500 Grand' Large	Fortissimo	2015	5	10+2	2+1	2500	2600	3100	3700	3900	4900	5700	6200	5600	4900	4100	3600	2700
DUF0UR 455 Grand' Large	Lento	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 455 Grand' Large	Presto	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 455 Grand' Large	Largo	2008	4	8+2	2+1	2000	1650	1900	2400	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUF0UR 445 Grand' Large	Furioso	2012	4	8+2	2+1	2000	1700	2200	2550	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUF0UR 445 Grand' Large	Virtuoso	2012	4	8+2	2+1	2000	1700	2200	2550	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUF0UR 410 Grand' Large	Ana	2015	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 410 Grand' Large	Maja	2015	3	6+2	2	1500	1600	2250	2550	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUF0UR 385 Grand' Large	Sara	2008	3	6+2	2	1500	1300	1450	1700	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUF0UR 385 Grand' Large	Marta	2008	3	6+2	2	1500	1300	1450	1700	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUF0UR 385 Grand' Large	Klara	2008	3	6+2	2	1500	1300	1450	1700	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUF0UR 382 Grand' Large	Ruža	2015	3	6+2	2	1500	1550	2050	2200	2400	2650	3000	3150	2850	2650	2300	2050	1550

PRICE INCLUDES

VAT, dinghy, outboard motor, bed linen (ready-made beds), towels (2 per person), WiFi (5 Gb per week)

MANDATORY PAYMENT

Transit Log • 160 € for yachts up to 40ft
• 220 € for yachts 40 ft and bigger
Tourist tax 1 € per person /day

DEPOSIT

MasterCard, Visa, Diners, American Express

NON REFUNDABLE DEPOSIT

*Contact our booking department for details

- vessels up to 40ft
120€ non refundable + 200 € refundable security deposit
- vessels between 40-45 ft
150€ non refundable + 200 € refundable security deposit
- vessels over 45 ft
180€ non refundable + 200 € refundable security deposit

SNORKELING EQUIPMENT (Mares):

- 1 set - 20 € per week
- 2 set - 30 € per week
- 3 set - 40 € per week
- 4 set - 50 € per week

DISCOUNTS

- Early booking - 10% until 31.1.2016 or 6 months before departure
- 5% - two weeks or two boats charter
- 10% - three weeks or three boats charter
- 5% - boat show discount
- 5% - loyal customer discount
- 15% max. discount

EXTRA SERVICES IN THE BASE

- SKIPPER 150 €/day+food
- HOSTESS 120 €/day + food
- BLISTER/GENNAKER 150 €/week
- SPINNAKER 150€/week only on D34e
- PETS 50 € (on request)
- RELING NET 70€
- TRANSFER APT Split - marina Frapa:
 - 1 - 2 pax 45 €/ per way
 - 3 - 4 pax 55 €/ per way
 - 5 - 8 pax 70 €/ per way
 - 9 - 12pax 105 €/ per way
- TRANSFER APT Split - marina Kastela:
 - 1 - 4 pax 30 €/ per way
 - 5 - 8 pax 45 €/ per way

OTHER

10-DAY CHARTER weekly price / 7 x 10 + 5%, On request
REGATTAS On request. Prices are enlarged for 15%. Double deposit. To be specified upon request.

PRIORITY CHECK-IN: 150 € / per booking - guaranteed embarkation by 13 p.m.

ONE WAY (on request)

Consumed fuel, car park, marina fees outside marina Frapa, are not included in price and are to be paid by the customer

PAYMENT TERMS

50% within 10 days after signing the contract
50% is due 4 weeks prior to departure at latest embarkation by 13 p.m.
ONE WAY (on request)

Consumed fuel, car park, marina fees outside marina Frapa and marina Kastela, are not included in price and are to be paid by the customer

PAYMENT TERMS

50% within 10 days after signing the contract
50% is due 4 weeks prior to departure at latest

OUR FLEET

		3 YACHTS		1 YACHT		6 YACHTS		2 YACHTS		4 YACHTS		1 YACHT		6 YACHTS		1 YACHT		4 YACHTS		1 YACHT		2 YACHTS		1 YACHT		2 YACHTS		1 YACHT		2 YACHTS		1 YACHT		2 YACHTS		1 YACHT				
		DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR	DUFOUR			
		500	485	455	455	445	450	425	410	405	385	382	380	375	354	34	335	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325	325		
Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large Grand' Large		Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Roll/Full Batten	Roll/Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Full Batten	Roll	Roll
YEAR OF BUILT	2014/15	2012	2010	2010	2008	2012	2014	2010	2014/15	2010	2008	2015	2014	2012	2010	2010	2012	2010	2012	2010	2012	2010	2012	2014	2014	2012	2010	2010	2012	2010	2012	2010	2012	2010	2012	2010	2012	2010	2012	2010
LENGHT OVERALL (m)	15,10	14,73	13,76	13,76	13,5	13,5	13,5	12,90	12,35	12,17	11,76	11,23	11,19	11,19	10,60	10,60	10,60	10,60	10,28	10,08	10,08	10,08	10,28	10,28	10,28	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08	10,08
DRAFT (m)	2,30	1,9	2,10	2,10	2,10	2,10	2,20	2,10	2,10	2,00	1,80	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,85	1,85	1,85	1,85	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	1,90	
FUEL CAPACITY (l)	500	250	250	250	250	250	250	160	200	200	160	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	
FRESH WATER CAPACITY (l)	720	590	530	530	570	570	55	440	380	380	440	360	380	380	265	265	265	265	265	265	265	265	380	380	380	380	265	265	265	265	265	265	265	265	265	265	265	265	265	
ENGINE POWER (HP)	75	110	55	75	55	55	4	55	40/55	40	40	40	40	40	20	20	20	20	20	20	20	20	40	40	40	40	20	20	20	20	20	20	20	20	20	20	20	20	20	
CABINS	5	3	4	4	4	4	3	3	3	3	3	3	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2		
BERTHS	10+2	6+2	8+2	8+2	8+2	8+2	8+2	6+2	6+2	6+2	6+2	6+2	6+2	6+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2	4+2		
HEADS	2+1	3	2+1	2+1	2+1	2+1	2+1	2	2	2	2	2	2	2	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
BOW THRUSTER	O	O	O	O	O	O	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
OUTBOARD ENGINE Honda 2,3 HP	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
LIFE RAFT	O	O	O	O	O	O	O	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
STEERING WHEELS (2)	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
EMERGENCY TILLER	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
BATTERIES	5	5	5	5	5	5	5	4	4	4	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3		
SHORE POWER CONNECTION	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
ANCHOR WITH MARKED CHAIN	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
SPARE ANCHOR WITH CHAIN & ROPE	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
BIMINI TOP	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
SPRAYHOOD	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
COCKPIT TABLE	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
COCKPIT LOUDSPEAKERS	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
COCKPIT CUSHIONS	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
STERN SHOWER (warm & cold)	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
TEAK COCKPIT	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
TEAK DECK	X	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
RAYMARINE Autopilot, Wind, Speed,	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
Echo, GPS Plotter, VHF	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
TV	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
MICROWAVE OVEN	O	X	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
HOLDING TANK	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
BEDLINEN & TOWELS (ready-made beds)	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
HEATING	O	O	O	X	O	O	O	O	O	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
ELECTRIC REFRIGERATOR	2	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
FREEZER	O	O	O	O	O	O	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	
GPS PLOTTER IN SALON	X	X	O	O	X	X	X	O	X	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	O	
GPS PLOTTER IN COCKPIT	O	O	O	O	O	O	O	X	O	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X		



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37 exclusive Dufour Yachts in 2 Marinas



Marina Frapa wears a beauty crown among the Adriatic marinas, and it is certainly one of the most beautiful marinas in the Mediterranean. It is situated in the central part of the Croatian coast, between Šibenik and Split in the town of Rogoznica, the heart of Dalmatia. The marina, in the lovely bay of Soline, is sheltered from all directions. The centre of the marina is an artificially built island with a number of facilities such as: a reception area, control tower, servicing facilities, a transit jetty 396 m long suitable also for mega yachts, hotel „Otok“, an adjoining parking area, and the majority of catering facilities and other accompanying service-business facilities. The on-shore marina complex includes 10 jetties with 450 fully equipped berths and a guarded area for 150 dry berths. The indispensable on-shore facilities include the hotel „Kopno“, the outdoor swimming pools complex and a disco-night club, a luxury sports centre, the main conference hall, and the monitored parking area. The entire marina Frapa complex covers an area of more than 136 000 m².

Marina Kaštela is one of the newest marinas in Croatia, situated on South-East shores of Kaštela bay shielded by Kozjak mountain from the North while Marjan and Čiovo peninsula guard its southern sea approach.

Its outstanding geographical position in mid Adriatic, as well as expert project design and implementation makes our marina:

- safe harbor for private and charter operated yachts
- pleasant place to spend your holidays, enjoying its mild mediterranean climate
- connected to our neighboring cities by network of state roads and highways
- connected worldwide with international Split Airport situated only 7km away
- close to mid-Adriatic islands providing natural protection and at the same time rich, nautical infrastructure
- close to Split and Trogir representing adequate administrative, economic, cultural and historic background

